

I was fortunate to meet Henning Seip, President and CEO of SkillPROOF, at a SIM meeting in September. His company generates job market statistics data gathered daily from 132 corporate Web sites. They do not use data from job boards or recruiting firms. SkillPROOF's methodology is briefly explained below the table. On a monthly basis, a table like the one below will be shared within TENG to illustrate the top 30 states for IT workers in the US. I am grateful to Henning for sharing this valuable information with us. Ed Pospesil

Top 30 States for IT Workers in the USA

| State | Average Total IT Jobs (Sept. 2005) | Growth Sept.vs.Aug.2005 | Growth (Year-To-Date) |
|----------------------|---|------------------------------------|----------------------------------|
| California | 6707 | 3.3% | 12.5% |
| Virginia | 4211 | 0.3% | 7.9% |
| Washington | 3988 | 3.9% | 45.6% |
| New York | 2005 | -0.2% | 9.3% |
| Massachusetts | 1663 | -1.3% | 16.3% |
| Texas | 1557 | 7.0% | 20.6% |
| Maryland | 1414 | 4.1% | -3.5% |
| Florida | 1038 | -0.1% | 8.0% |
| Illinois | 925 | 2.4% | 10.3% |
| Arizona | 847 | -6.0% | 48.6% |
| Georgia | 845 | 8.9% | 24.3% |
| New Jersey | 829 | -4.4% | -7.3% |
| Pennsylvania | 700 | -2.4% | 24.6% |
| District of Columbia | 677 | 10.6% | 3.7% |
| Ohio | 671 | 4.5% | 24.5% |
| Colorado | 623 | -2.8% | -22.4% |
| Oregon | 605 | 2.4% | 83.9% |
| North Carolina | 463 | -3.7% | 30.8% |
| Connecticut | 447 | -0.2% | -3.2% |
| Minnesota | 430 | -6.3% | 18.1% |
| Michigan | 294 | 2.8% | 14.4% |
| Missouri | 233 | -5.3% | 20.7% |
| Alabama | 211 | 0.0% | -15.6% |
| Utah | 178 | -13.2% | 57.5% |
| Indiana | 158 | -1.2% | 9.7% |
| Wisconsin | 153 | 0.7% | 43.0% |
| New Hampshire | 135 | -8.2% | 8.0% |
| Delaware | 118 | -6.3% | 29.7% |
| Rhode Island | 109 | 3.8% | 87.9% |
| South Carolina | 104 | -10.3% | 28.4% |

Methodology: The job numbers were obtained by daily counting the IT job openings on the corporate web sites of 132 national direct employers from major industries in the USA. No job openings from staffing or recruiting firms have been included.

For more information about IT job market data visit <http://www.skillproof.com>
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SkillPROOF Inc. was founded in 2002 with the goal to provide more and better information about the IT job market than traditional job boards or the Bureau of Labor Statistics provide. SkillPROOF together with Pace University conduct research regarding the current job market and provide nationwide trend information regarding jobs and skills in demand to its customers.

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