

I was fortunate to meet Henning Seip, President and CEO of SkillPROOF, at a SIM meeting last September. His company generates job market statistics data gathered daily from 132 corporate Web sites. They do not use data from job boards or recruiting firms. SkillPROOF's methodology is briefly explained below the table. On a monthly basis, a table like the one below will be shared within TENG to illustrate the top 30 states for IT workers in the US. I am grateful to Henning for sharing this valuable information with us. Ed Pospesil

January 1, 2006

Top 30 States for IT Workers in the USA

State	Average Total IT Jobs (Dec. 2005)	Growth Dec.vs.Nov.2005	Growth (Year-To-Date) Jan.05 to Dec. 05
California	7089	1.0%	18.9%
Virginia	4447	2.6%	14.0%
Washington	4272	1.7%	56.0%
New York	2106	1.6%	14.8%
Massachusetts	1958	-0.1%	36.9%
Texas	1621	0.5%	25.6%
Maryland	1257	-6.6%	-14.2%
Illinois	983	1.3%	17.2%
Florida	941	-1.3%	-2.1%
Arizona	856	-2.9%	50.2%
New Jersey	800	-2.6%	-10.5%
Georgia	761	-8.3%	11.9%
Pennsylvania	688	-3.2%	22.4%
District of Columbia	677	-2.9%	3.7%
Oregon	645	-1.8%	96.0%
Ohio	533	-15.8%	-1.1%
Colorado	511	-8.7%	-36.4%
North Carolina	483	6.2%	36.4%
Connecticut	479	3.9%	3.7%
Minnesota	478	2.6%	31.3%
Michigan	273	-5.5%	6.2%
Missouri	227	1.8%	17.6%
Wisconsin	219	3.8%	104.7%
Indiana	196	8.3%	36.1%
Alabama	150	-14.3%	-40.0%
Delaware	131	-7.7%	44.0%
Utah	131	6.5%	15.9%
New Hampshire	129	-9.2%	3.2%
South Carolina	122	-9.0%	50.6%
Kansas	111	4.7%	-6.7%

Methodology: The job numbers were obtained by daily counting the IT job openings on the corporate web sites of 132 national direct employers from major industries in the USA. No job openings from staffing or recruiting firms have been included.

For more information about IT job market data visit <http://www.skillproof.com>
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SkillPROOF Inc. was founded in 2002 with the goal to provide more and better information about the IT job market than traditional job boards or the Bureau of Labor Statistics provide. SkillPROOF together with Pace University conduct research regarding the current job market and provide nationwide trend information regarding jobs and skills in demand to its customers.

SkillPROOF, Inc offers a PDF file with more detailed IT job market statistics for each of the 30 states in a Word file. Each PDF shows the detailed job market development in the state along with the hiring employers and the skills in most demand. These are available as an annual subscription for \$24 for 12 issues. If you are interested please contact Henning Seip at Henning.Seip@skillproof.com.

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